

## Training Day Is a Great Success!!



- 132 Registrations
- 14 Classes
- 13 Generous Sponsors
- Near PERFECT Satisfaction Rating

Two HUGE thanks you's are do: **Sandi Weaver**, CAR Committee member and paid registrant, hung in with the staff all day helping ensure surveys were collected, door prizes were ready, food transitions were made and that everyone was attended to.

The other big thank you goes to **Mike Webster**, Debra's husband. Mike worked the front registration table and help ensure that the check-in process ran quickly and efficiently. He did a great job with Debra, though we heard he handed out losing door prize tickets.



There were quite a few challenges to overcome to get this year's Training Day 2018 off the ground, but thanks to great effort of the CAR Committee and the staff, hard work prevailed...and maybe a little luck.

If you remember, Training Day took place on the heels of a Nor'easter that swept through much of the mid-Atlantic and New England regions primarily with freakish winds. Many areas in central Maryland were without power Saturday—including our training facility at Community College of Baltimore County-Catonsville—and on through the weekend. Staff left the School of Applied Technology at 5pm Friday with the building out of power. Ron Ipach, one of our trainers was flying in from Ohio and word was out that flights might be canceled or at best diverted from BWI.

After many phone calls about plan B, C, D, E, and F, fingers were crossed and prayers said. We awoke Saturday morning to restored power at CCBC, successful landings at BWI and a great turn out of participants and sponsors alike. The day was near perfect and we cannot say enough about how proud we are of the event, the CAR Committee, sponsors, instructors, participants, and staff.

**Thanks to Mike & Sandi**  
and our event sponsors & exhibitors:

- |  |   |
|--|---|
| <b>PPC Lubricants/Castrol Oil</b><br><b>Parts Authority</b><br><b>Jasper Engines</b><br><b>Automotive Training Institute (ATI)</b><br><b>Benjamin F. Brown Insurance</b> |   |
| Premier Waste<br>First Merchant<br>DDM Insurance<br>NetDriven  | MTD Services<br>CAARMO<br>TDI<br>Galp Oil |

## Training Day 2018—Recap

A full compliment of classes to meet the various needs of shop owners, service managers, and technicians on the rise.

- Computer Controlled Starting/Charging System Diagnosis - Dan Marinucci
- Succession Planning- Do You Have an Exit Strategy - Jim Groves, Automotive Training Institute (ATI)
- Fluid Specs-Are You Voiding Your Customers Warranty - Gene Nace, PPC Lubricants
- A/C System Service and New Technologies - Matt Real, Standard Ignition
- Vehicle Maintenance- Is Your Shop Selling Its Share? - Joe Torchiana, Torchiana Automotive Training
- Understanding Honda Variable Engine Displacement - Dan Marinucci
- Telematics -Technology to Drive Business Into Your Bays - CAARMO
- Service Advisor workshop-Controlling the Daily Chaos - Don Walter, Automotive Training Institute (ATI)
- Proper Wheel Alignment on Modern Day Vehicles - Dave Fox, Hunter Engineering
- Reflashing Today's Cars - Jasper Engine and Transmission
- TPMS - Kevin Rohlwing, Tire Industry Association (TIA)
- Next-Gen Car Count Strategies to Keep Your Bays Full - Ron Ipach, Repair Shop Coach LLC
- Basic Electrical Systems - Harold Babb, Community College of Baltimore County
- Maryland State Inspection - Bill Hemling, Community College of Baltimore County

**Door prizes galore!**  
**Not to mention a 46in 4k  
UHDTV!**



## Training Day 2018—Good Times!

### Good food



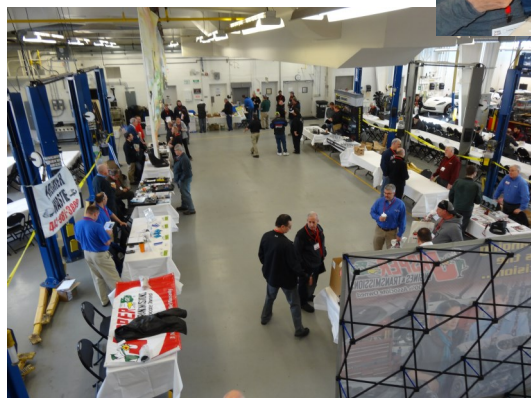
### Good Buddies



Wonderful facility!  
Thanks CCBC!!



### New friends



### Great Networking

